



SHA ASSOCIATES

Reality is wrong - Dreams are for real

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✉ info@shaassociates.asia
📍 22-31-6, Sha Mansion
Beach Road
Visakhapatnam - 530 001
☎ +91 90 3062 7860

MEMORANDUM OF UNDERSTANDING

BETWEEN

**AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY
TAMAMRAM, MAKAVARAPALEM
VISAKHAPATNAM.**

And

**SHA ASSOCIATES
#22-31-6, Sha Mansion,
Beach Road, Visakhapatnam- 530001.**

This MEMORANDUM OF UNDERSTANDING is entered on -10/09/2021.

BETWEEN

**AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY
TAMAMRAM, MAKAVARAPALEM VISAKHAPATNAM**

AIET, Makavarapalem was established in 2005 with a vision to make an indelible mark in the field of Engineering Education & Research.

Highlights of the College:

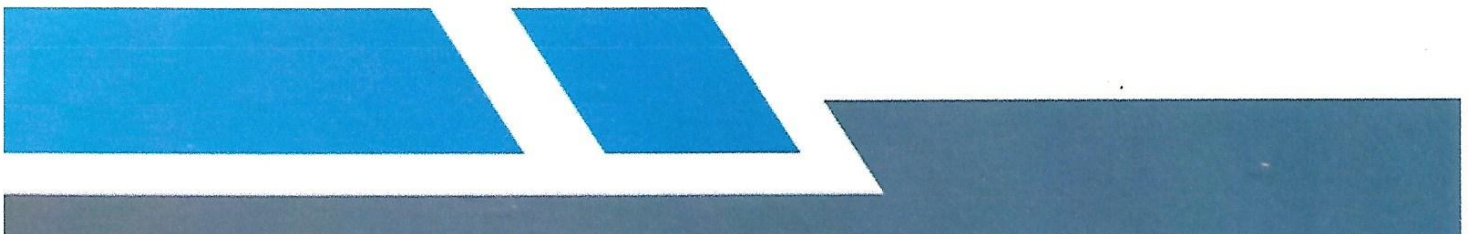
- Established in 2005
- Offers UG and PG programs

Accreditations:

- AIET, is providing quality education since 16 years one of the reputed institute in Visakhapatnam District, AP affiliated to JNTU, Kakinada.
- College is Accredited by NAAC and permanently affiliated to JNTUK, Kakinada
- The college is a member institution of APITA, APSSDC & CMSCE

Mission:

To Impart Value based Scientific Knowledge through Quality Technical Education. The promoter "AVANTHI EDUCATIONAL SOCIETY" has a vast experience of nearly two decades in running different educational institutions.





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AND SHA ASSOCIATES

#22-31-6, Sha Mansion, Beach Road, Visakhapatnam- 530001.

About Company:

SHA Associates is a software development company providing IT solutions to enterprises worldwide. It was established in 2015 and is not only equipped with a pool of talent where manpower is concerned, but it also has that infrastructure that assists them achieve their targets efficiently. We have expertise in working with a variety of customers from companies to individuals. Our successful assignments with client companies have established our reputation as superior providers of IT solutions.

Brief details of the Company

This MOU shall commence from the date of its signing and shall continue for a period of **Two years** from date of its signing. Unless either party by notify in writing to the other party of its intention to terminate this MOU thirty days in advance.

This MOU is not legally binding contract and under no circumstances does this memorandum subject either of the parties to liability for breach, whether material or minor of contract or any other liability under national applicable law.

AIET, Makavarapelm and SHA ASSOCIATES, #22-31-6, Sha Mansion, Beach Road, Visakhapatnam- 530001 recognize that they share common goals and are desirous to establish a cooperative arrangement for mutual Benefit.

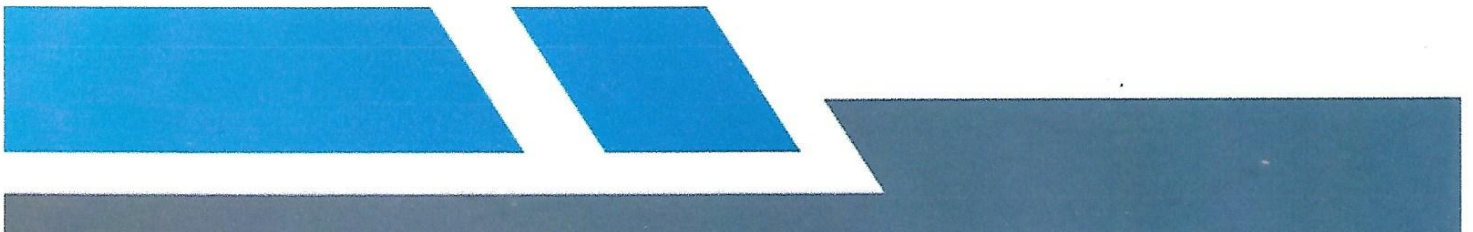
The said arrangement between AIET, Makavarapalem and Sha Assocaites, #22-31-6, Sha Mansion, Beach Road, Visakhapatnam- 530001. will be in the following areas:

1. Curriculum Design & Delivery:

- By nominating industry subject experts in the respective boards of studies.
- By offering Training to the faculty members in the contemporary technologies.
- By offering the course delivery for the industry driven core electives and one credit courses beyond the curriculum.

2. Industrial Projects & Consultancy:

- Provide support in taking up and formulation of the joint research proposals.
- Participate in handling the industry related consultancy projects.





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- Provide collaborative consultancy services in the areas where ever applicable.
- Submit the collaborative funded research projects to the funding agencies.

3. Industry visits and Internship

- Support in organizing industry visits in the respective disciplines.
- Provide opportunities for summer and Full semester internships.

4. Guest Faculty/ Visiting Faculty/Resource Person from Industry:

- Nominate senior subject experts from industry as Subject Experts
- Depute senior HR/Technical personnel for general motivational sessions.
- Conduct employability orientation programs for the students.

5. Management Development Programs (MDPs):

AIET, Vizianagaram helps in providing the resources for the different Management development programs that are needed by the industry on ongoing basis in the following indicated areas

Team Building

Stress management

Etiquette

Transactional Analysis

Time Management

Communication Skills

Conflict Management.

Customer Service

Emotional Intelligence.

Interpersonal Skill.

6. Utility of the Lab infrastructure:

- AIET, Makavarapelm offers in sparing the available lab facilities for the technical training and consultancy work related to the industry.

Terms and conditions:

- Both AIET, Makavarapelm and Sha Assocaites, #22-31-6, Sha Mansion, Beach Road, Visakhapatnam- 530001. shall nominate a SPOC from both side to oversee and ensure that all the activities under the MOU are taken up with true spirit.
- All the travel and other logistics needed for the industry experts will be take care by AIET, Makavarapelm .



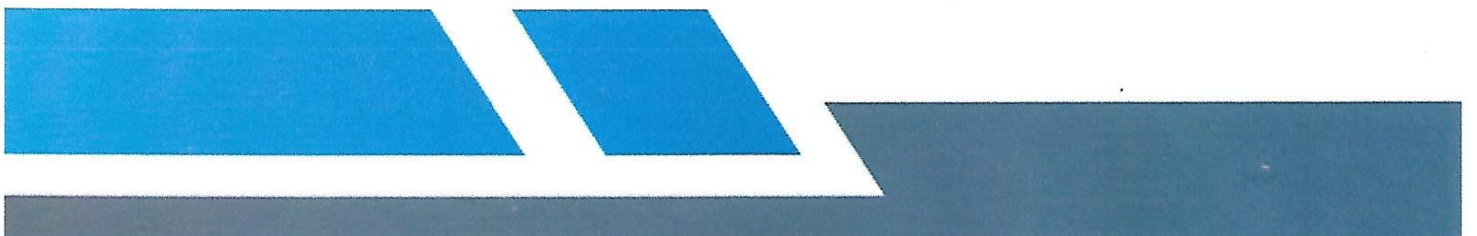
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- **Indicative outcomes of the MOU :**

Item	Item Description	Target/ Year
1	Curriculum Design & Delivery	1-2 Topics of relevant subject
2	Industrial Projects & Consultancy	1-2 collaborative consultancy project
3	Workshops for students	02 (1 per semester as per the availability of students)
4	Faculty Development/ Management Development Programmes	In the ratio of 1:1
5	Full Semester Internship	10-15 students (Subject to seats availability with Industry)
6	Guest Faculty/ Visiting Faculty /Resource Person from Industry	1-2 Recourse persons from Industry







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IN WITNESS WHEREOFF the parties hereto have executed this understanding on the day and date as below.

WITNESSES

<p>For</p> <p>AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY. TAMAMRAM, MAKAVARAPALEM VISAKHAPATNAM</p> <p>Name: Dr. C P V N J Mohan Rao</p> <p>Designation: Principal</p> <p>Signature:</p> <p>Date: 10/9/2021</p> <p>Stamp And Seal:</p> <p>Place: Makavarapalem</p>	<p>For</p> <p><u>Sha Assocaites</u></p> <p><u>#22-31-6, Sha Mansion, Beach Road, Visakhapatnam- 530001.</u></p> <p>Valid TIN: VPNB02637F</p> <p>GST number : 37AGLPM9732E122</p> <p>LIN : AP03-29-024-0670051</p> <p>MSME : UDYAM – AP- 10-0010984</p> <p>Name: Mohammed Abdul Hafeez</p> <p>Designation: Operations Head</p> <p>Signature: </p> <p>Date: 13/09/2021</p> <p>Stamp And Seal: </p>
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WITNESS

1. **Dr. T Srinivasa Rao, TPO, AIET, Makavarapalem**
2. **Manager HR, Sha Assocaites, #22-31-6, Sha Mansion, Beach Road,
Visakhapatnam- 530001.**

